



## PRESS RELEASE

January 27, 2003

---

### For Additional Information Contact:

National Electronic Attachment, Inc.  
Thomas W. Hughes, CEO  
(770) 441-3203 ext. 1101  
TWH@nea-fast.com

Delta Dental Plan of South Dakota  
Nance Orsbon, VP Professional Services  
1-800-627-3961  
nance.Orsbon@deltadentalsd.com

### **National Electronic Attachment, Inc. (NEA) Signs Agreement with Delta Dental Plan of South Dakota (DDPSD) to Begin Receiving Electronic Dental Attachments via *FastAttach*™**

Atlanta, Georgia – National Electronic Attachment, Inc. (NEA) announced today that they have signed an Agreement with Delta Dental Plan of South Dakota (DDPSD), of Pierre, SD. The agreement will allow Delta Dental Plan of South Dakota to accept dental attachments for electronically submitted claims. The attachments will be transmitted to NEA's web site from dental providers, using NEA's *FastAttach*™ system.

*FastAttach*™ enables dental offices to transmit dental attachments (x-rays, perio charts, intra-oral pictures, narratives and EOB's), via the Internet, to NEA's repository where Delta Dental Plan of South Dakota is able to view them in support of the electronic claim adjudication process. For dental offices, *FastAttach*™ accelerates claim processing and eliminates the need and cost to duplicate and mail x-rays and other necessary attachments.

"We are very excited about offering this new technology to providers, especially to our participating dentists in South Dakota. This is another way DDPSD is working to reduce administrative complexity and costs for our dentists and clients," said, Mr. Scott Jones, President and CEO, Delta Dental Plan of South Dakota. "This is a 'win-win' enhancement for both DDPSD and our dental providers. We anticipate this arrangement will increase DDPSD's electronic claim volume, reduce costs, and increase claim accuracy and turnaround time. The dental providers benefit through streamlined claim submission processing, detailed submission documentation and reductions in their administrative costs. "

"We are very glad that DDPSD chose NEA as their vendor for electronic attachments and we look forward to the opportunity to register their providers," stated Thomas Hughes, CEO of NEA.

Delta Dental Plan of South Dakota provides dental benefits for 225,000 participants and has earned a solid reputation for member satisfaction by offering customers the plans and services that meet or exceed their benefit needs while providing accurate, timely, and cost effective service levels. Delta Dental is a member of Delta Dental Plans Association, a network of independent, dental service corporations and the leading provider of dental benefits in the U. S., serving 30 million Americans in more than 50,000 businesses throughout the nation.

NEA, the leader in Internet based solutions for the dental industry, offers systems designed to make the process of insurance submissions and processing as easy as possible for the Patient, the Dental Office and the Insurance Payor.

Atlanta Operations Center  
2865 Amwiler Road N.W. Suite 400 Atlanta, Georgia 30360-2827  
Sales and Support 770.441.3203 • Fax 770.441.3204

## PROGRESSIVE Dental Payors Utilizing *FastAttach*™

### Blues

BCBS Arkansas  
BCBS North Carolina  
BC Life & Health (CA)  
Blue Shield of California  
Pennsylvania Blue Shield  
Premera Blue Cross (WA/AK)

### Delta Dental

Arkansas  
California  
Colorado  
Indiana  
Kentucky  
Massachusetts  
Michigan  
Missouri  
Missouri in SC  
New Jersey  
New Mexico  
Ohio  
Oklahoma  
Oregon Dental Service - ODS  
South Dakota  
Tennessee  
Virginia

### Dental HMO

Concordia Plus  
CompDent  
CompBenefits Corporation  
Oral Health Services

### Commercial

Ameritas  
Aware Dental  
CIGNA HealthCare  
Concordia Preferred  
Dental Benefit Providers  
Dental Guard Preferred Network  
EmpheSys  
Employers Health Insurance  
ExclusiveCare  
Fortis Benefits  
Guardian  
Harrington Benefit Services  
Health Plan Services  
Hershey Health Smile  
Highmark  
Humana Dental  
JLT Services  
MetLife  
Mutual of Omaha  
Mutually Preferred  
National Rural Letter Carrier Assoc.  
Pacific Source  
Primary Delivery Systems  
Randmark  
Reliance Standard  
ReliaStar  
Security Life  
Standard Insurance  
Superior Dental Care  
TDC, Inc.  
TDC, Ltd.  
Time Insurance  
Tricare Dental  
Unicare Life and Health  
United Concordia  
United HealthCare  
United of Omaha  
Vencor/Kindred Healthcare  
WellPoint Health Network

### Medicaid

*Bridgeport Dental Services*  
MO – Community Care Plus  
MO – Family Health Partners  
MO – HealthCare USA  
MO – Missouri Care  
  
*Doral Dental USA*  
GA- Grady Healthcare  
Illinois  
KY- Passport Plan Reg 3  
MD – MD Physician Care – MCO  
MO – Blue Advantage  
MO – Community Health Plan  
MO - FirstGuard Health  
MO – Truman Care  
MO- MC+  
NE- United Healthcare of Midlands  
OK – Heartland Health  
OK – Unicare Health Plan  
PA – Best Healthcare  
PA – Health Partners  
NM – Cimmaron Health Plan  
NM – Presbyterian Salud  
NM – Loveless Community Health  
TN -- TennCare  
WI – Primecare  
  
South Dakota Medicaid